

# **FUNDRAISING** **GENERAL INFORMATION**



## **ALOHA**

Thank you for considering KFC-Hawaii for your fund-raising program. We look forward to working with your organization / club to ensure that its goals and challenges are met.

## **HOW YOUR ORGANIZATION CAN MAKE MONEY**

Your organization can raise a significant amount of money simply by selling any of the two KFC-Hawaii fundraising programs. Each is sold for \$5.00 and can be redeemed at any participating KFC-Hawaii locations in the State of Hawaii (not accepted at KFC-Makaloa). Redeemable at our stores on Oahu, Maui, Kauai and on the Big Island --- 27 KFC-Hawaii stores to serve you and your supporters.

Fundraising Programs are:

### **KFC-HAWAII**

- 1) Four (4) pieces of chicken (2-thighs & 2-legs) Original Recipe®, Extra Crispy™, or Mixed.

\$1.50 of each sale given back to the organization / club

- 2) Quick Bite: Two (2) pieces of chicken (thigh & leg) Original Recipe®, Extra Crispy™, or Mixed with one (1) biscuit and small mashed potatoes with gravy.

\$2.00 of each sale given back to the organization / club

With all programs these apply:

Minimum of 200 Benefit Tickets to order and sell

Ticket sells for \$5 each

Eight week program: half payment within 4 weeks & final payment by 8<sup>th</sup> week

Ticket expiration within twelve weeks from start of program

Both fundraising programs have additional offers attached that expire after six (6) months. In total an \$11.00 value of savings that your supporters can take advantage of. These additional offers are for:

## **KFC-HAWAII**

\$1 off the regular price of a three (3) piece meal

\$2 off the regular price of a ten (10) piece meal

\$3 off the regular price of sixteen (16) piece meal

A free kid's laptop popcorn meal with the purchase of a three (3) piece meal or larger at regular price

## **APPLYING FOR THE PROGRAM**

**WHO:** Two people of legal age (18 years or older) must apply for the program as the representatives of the non-profit organization or club. These two people will be held personally responsible for all payment owed to KFC-Hawaii from the sale. The organization, along with the individuals applying, must be able to demonstrate their financial ability to pay for the sale. A deposit will have to be made toward the purchase; usually \$100 on minimum orders. The down payment amount will be based on the number of tickets requested and will go toward paying off the organization's debt with KFC-Hawaii. Progress payments will be required as the sale proceeds. This will be outlined in the contract as down payment, half way mark payment (four weeks into the program), and then final payment by the end of the program's date (by the eighth week).

**HOW:** To apply, simply complete the application attached. When completed, mail, fax or drop off the application to Tina DeCoite at KFC-Hawaii's main office at 560 N. Nimitz Highway #214 Honolulu, HI 96817 and your request will be processed. No applications will be accepted at the individual KFC-Hawaii or Burger King locations. After the application is approved, both applicants must visit the main office to sign the company's Fundraising Agreement. Applicants must bring a valid driver's license or other valid I.D. with photo when signing the agreement. KFC-Hawaii will make special arrangements for neighbor island applicants. Further questions can be directed to Ms. DeCoite at extension 200 at (808) 550-4100. Confidential Fax Line (808) 550-4794 or via email at: [tdecoite@kazigroup.com](mailto:tdecoite@kazigroup.com)

## **TICKETS**

**VALUE:** Each program is sold for \$5.00 each. The organization earns **\$1.50 for each Chicken Ticket** sold or **\$2.00 for each Quick Bite Ticket** sold.

**UNSOLD:** For each type of the fundraising programs explained above that are issued to the organization's representatives and not returned to KFC-Hawaii within 10 days of the completion of the program as specified in the company's Fund-raising Agreement will be deemed sold. Once issued to the fund-raiser representative, the company will not be able to void any given ticket number. Tickets must be returned intact in order for credits to be made for unsold tickets.

**MINIMUM SALE:** A minimum of 200 Benefit Tickets must be ordered and sold.

**PRINTING:** KFC-Hawaii will pay for the printing of these said programs. If more than 15% of the said programs ordered are returned unsold, then the applicants will be charged \$0.25 for each Ticket returned. For example, the organization requests 800 Tickets and returns 200; a 25% return on what was ordered. You will be billed and must pay back to KFC-Hawaii \$50.00 for over-printing (200 tickets x \$0.25 each). The key is to order what your organization strongly feels it can sell and if more of the programs are needed then a re-order can be made at a later time. A new expiration date will be assigned on the newer batch of tickets ordered.

**EXPIRATION:** Tickets will not be accepted after the expiration date printed on each ticket. Please make sure that each salesperson shares this with each customer.

## **BILLING**

**TIME FRAME:** All money owed KFC-Hawaii shall be paid within 10 working days of the completion of the program as specified in the Fund-raising Agreement.

**PENALTY:** If KFC-Hawaii is forced to utilize a collection agency, a predetermined penalty will be added to the fund-raiser bill.

## **PROGRAM LENGTH**

After reviewing the application for Benefit Tickets and confirming the order with a telephone call, Ms. Tina DeCoite, will then place an order to have the tickets printed. Once printed she will then give those involved with the contract a call to come into her offices to sign the contract, make a deposit and she will then hand over the Benefit Tickets. From there the group has four weeks (4) in order to make their first half payment and then a final payment within eight (8) weeks. There is a ten (10) days grace period for payment. From the start of the program, the Benefit Tickets will expire after twelve (12) weeks.

All applicants must come in person and bring a Driver's License or other valid I.D. (with photo) when picking up the tickets. Neighbor island representatives will receive their tickets by certified mail, return receipt requested.

**KFC-HAWAII**  
**FUND-RAISING APPLICATION**

(Please print legibly)

Name of organization \_\_\_\_\_  
To appear on tickets / Thank You for helping..... \_\_\_\_\_  
Raising funds for \_\_\_\_\_  
Number of members \_\_\_\_\_

Number needed of which program \_\_\_\_\_  
4 pc. Chicken Ticket \_\_\_\_\_  
Quick Bite Ticket \_\_\_\_\_

Date you would like the fund-raising program to begin \_\_\_\_\_

Do you have previous KFC-Hawaii fundraising experience \_\_\_\_\_  
If yes, date of application \_\_\_\_\_

Previous fundraisers with what other companies \_\_\_\_\_

**Applicant #1** Name (First, Middle Initial, Last) \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_, HI Zip \_\_\_\_\_

SSN# \_\_\_\_\_ HI or Out of State Driver's Lic. No. \_\_\_\_\_

Residence Ph. # \_\_\_\_\_ Cel. Ph. # \_\_\_\_\_

Place of Employment \_\_\_\_\_

Business Address and Tel. Ph. # \_\_\_\_\_

**Applicant #2** Name (First, Middle Initial, Last) \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_, HI Zip \_\_\_\_\_

SSN# \_\_\_\_\_ HI or Out of State Driver's Lic. No. \_\_\_\_\_

Residence Ph. # \_\_\_\_\_ Cel. Ph. # \_\_\_\_\_

Place of Employment \_\_\_\_\_

Business Address and Tel. Ph. # \_\_\_\_\_

We hereby give KFC-Hawaii the right to verify the above information.

#1 \_\_\_\_\_ #2 \_\_\_\_\_  
Signature / Date Signature / Date